

# Sample Script

Hi, SIR/MA'AM, my name is\_\_\_\_\_. (First name ONLY)

I'm a Cub Scout/Boy Scout/Venturer/Explorer/STEM Scout with Pack/Troop/Crew/Post/Lab \_\_\_\_\_.

We're selling popcorn to help raise money for our Pack/Troop/Crew/Post/Lab. (Place product in their hand)

You can help us by trying some of our INCREDIBLY DELICIOUS POPCORN.

You will help us, WON'T YOU?!?!

***Superlatives are SUPERWORDS***

***“DEEEEEELICIOUS”***

Thank everyone. Even the people who don't buy. Just saying “thanks for listening” will often cause people to change their mind!